

No planning, no digging, no delays - Just connectivity

At absolutely no cost Telcom will quickly enable your building or estate with ultrafast fibre internet allowing tenants to enjoy blisteringly fast internet speeds of up to 10Gbps straight away.

Preconnect for

Commercial Buildings

Your tenants, online with ultrafast internet as soon as they move in.

Monetise your connectivity and improve tenant experience by offering ultrafast internet, available for your tenants in less than 24 hours when you set your building up with Telcom Preconnect.

Preconnect for

Estates

Your industrial estate or business park pre-connected to ultrafast internet before completion.

With Preconnect Estate we help with all things internet, from design to implementation, so you and your tenants have the peace of mind that connectivity is ready and waiting from the day they take space.

Included as part of Preconnect:

Bespoke Assessment Report

Free building specific report outlining the state of your connectivity infrastructure with recommendations on how you to improve.

Ultrafast WiFi in communal areas

Free ultrafast WiFi for your tenants and their guests in communal areas such as reception.

Leased lines with guaranteed, symmetrical speeds

New tenants can have ultrafast Internet access on the day they move in.

Custom Marketing Material

Free custom building specific branded marketing material to help you attract and retain tenants

The benefits of Preconnect:



Tenant benefits

- ✓ Ultrafast internet connection speeds
- ✓ Transparent & affordable pricing
- ✓ 24/7/365 customer support
- ✓ 100% uptime guaranteed



Landlord benefits

- ✓ No cost to the landlord
- ✓ New tenants can be online with only 24 hours' notice
- ✓ Increase value for future tenants
- ✓ Makes space easier to let

One Master Wayleave

With a master wayleave in place we help you avoid the costly wayleave process with every new tenant.

Ultrafast delivery time

No longer will lease date be driven by length installation times. Installed within 7 days.

Retain existing tenants










Give you tenants more reason to stay by offering faster internet speeds and/or complex, resilient backup connections.

Connectivity Rating Boost

Having Preconnect in place helps boost your buildings connectivity rating by up to 14 points.

Key Benefits for Landlords, Agents & Developers:

Increasingly, landlords, managing agents and developers are recognising internet as an essential utility and a factor to consider when attracting new tenants to their buildings. With this in mind we've created our Telcom Preconnect solution to ensure buildings are internet ready.





 <h3>Ultrafast WiFi in communal areas</h3> <p>Free ultrafast WiFi for your tenants and their guests in communal areas such as reception.</p>	 <h3>Retain existing tenants</h3> <p>Give your tenants more reason to stay by offering faster internet speeds and/or complex, resilient backup connections.</p>	 <h3>Leased lines with guaranteed, symmetrical speeds</h3> <p>New tenants can have ultrafast Internet access on the day they move in.</p>
 <h3>Transparent, competitive pricing</h3> <p>Average customer will save up to £1,800 a year on internet with Telcom.</p>	 <h3>Ultrafast delivery time</h3> <p>No longer will lease date be driven by length installation times. Installed within 7 day.</p>	 <h3>Customers are happier with us</h3> <p>Our support doesn't end with a connection hand off, customer's receive help from end to end.</p>
 <h3>Contracts as flexible as tenants require</h3> <p>With contract options as low as 1 month we offer contract terms that complement tenant leases and can be moved.</p>	 <h3>A guaranteed revenue stream</h3> <p>Receive a percentage of the customers line rental.</p>	 <h3>A reliable, more agile network</h3> <p>Built from the ground up with modern SDN technology Telcom's network boasts 99.99% uptime with self healing capabilities.</p>

Preconnect
Options

Preconnect
Single ISP

Preconnect Plus
Multiple ISP (Shared Infrastructure)

Find the right product for your building

	Telcom Preconnect	Telcom Preconnect Plus
Building types	 Office Buildings  Industrial Estates, Business Parks	 Office Buildings  Industrial Estates, Business Parks
Development Type	Retrofit / Refurbishment / New	
Landlord Backbone	Full-Fibre	Full-Fibre
Plug & Play Infrastructure	Included	Included
Preconnect Points on every floor	Included	Included
Guest WiFi	Included	Included
WiredScore Enhancement	Included	Included
Building Branded Tenant Fliers	Included	Included
Shared Fibre Infrastructure	-	Included
Riser Management	-	Included
Managed Cross Connects	-	Included
Wayleave Advice	-	Included
Existing Telecoms Audit & Assessment Report	Optional Extra - £999.00	Included
Landlord Internet Connection	Optional Extra - £199.00	Included
Fixed Wireless Backup	Included	Included
	FREE	£399.00 /month



The Telcom Preconnect solution is designed to help landlords and developers achieve Wired Certification, a global connectivity rating scheme launched by WiredScore.



Connectivity is rapidly becoming the fourth utility alongside electricity, gas and water.

As the consumption of data explodes, connectivity needs to be a part of the estate development from day one.

Telcom works with property owners and professionals to install new connectivity infrastructure platforms. Installed as an original specification, and detachable from suppliers ensuring landlords are not tied into one supplier forever as a part of the initial design.

Solving the 'catch-22' of estate & business park connectivity

Traditionally when building a new industrial estate or business park developers are often faced with a common dilemma:

1

Estate/business park developers ideally want fibre internet to be available from the day tenants take space

2

The estates are often in locations where fibre to the cabinet isn't readily available nearby

3

Providers such as Openreach and Virgin won't pre-connect to an estate until an order is placed

4

Without placing the order themselves developers have to wait until a tenant places an order which results in many months of delays

With Preconnect Estate, Telcom helps estate developers escape the catch-22 by acting as the customer and ordering fibre to the estate many months before tenants are due to take space meaning internet available from practical completion.

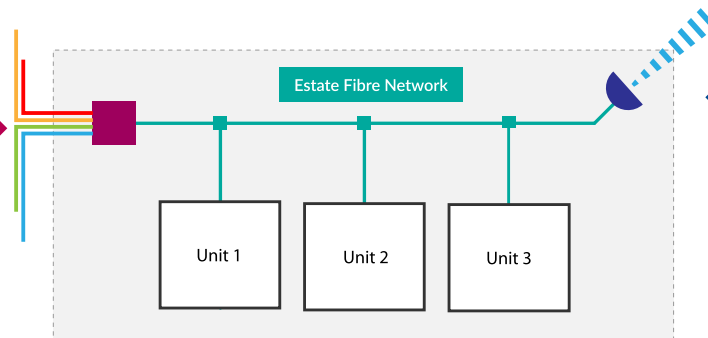
Built using the TAP System

The foundational piece of Telcom Preconnect is the Telcom Activated Premises ('TAP') system.

This system takes an ultrafast incoming Telcom connection (either from a fibre link or ultrafast wireless link) and splits it into dedicated connections available to your estate tenants on-demand. Activating a new tenant is as simple as plugging them in.

Estate TAP creates meet-me location

A location on the boundary of the estate that intersects the duct infrastructure is identified for installation of a Telcom Activated Premises (TAP). This TAP can either be an external cabinet or sit inside a planned landlord area. The TAP then acts as a meet-me location for incoming service providers.



Fibre and wireless distributed to tenants

Fibre connections are run from the TAP to each unit across the estate via estate ducting infrastructure. The TAP provides dedicated plug-and-play connections to tenants, with backhaul initially via wireless (if available) and then fibre when delivered.